# DISTRICT OF COLUMBIA COURTS

SOLICITATION, OFFER AND AWARD FOR SUPPLIES, OR SERVICES

**ISSUED BY:** DISTRICT OF COLUMBIA COURTS ADMINISTRATIVE SERVICES DIVISION PROCUREMENT AND CONTRACTS BRANCH 700 SIXTH STREET, N.W., ROOM 1257 WASHINGTON, D.C. 20001

QUESTIONS DATE: <u>June 9, 2023</u> QUESTIONS DUE TIME: <u>2:00PM (EST)</u>

CLOSING DATE: <u>June 27, 2023</u> CLOSING TIME: <u>2:00PM (EST)</u>

DATE ISSUED: May 25, 2023

SOLICITATION NUMBER: DCSC-23-RFP-86 MARKET: OPEN MARKET

OFFER/BID FOR: Building a Great Place to Work and Living the District of Columbia Courts' Organizational Values and Leadership Principles

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OFFER (TO BE COMPLETED BY OFFEROR) Note: In sealed bid solicitations "Offer" and Offeror" mean Bid" and Bidder."

The undersigned offers and agrees that, with respect and the provisions of the RFP/IFB will constitute a	1 ,	e Courts unde	er "AWARD" below, this offer	
OFFEROR	Name and title of Person Authorized to Sign Offer: (Type or Print)			
Name:				
Street:	Signature		Date:	
City, State:				
Zip Code:		(Seal)		
	Impress			
Area Code &	Corporate			
Telephone Number:	Seal			
	Corporate		(Seal)	
	(Secretary)		(Attest)	
AWARD (To be co	ompleted by the District of Columbia Co	urts)		

ACCEPTED AS TO THE FOLLOWING ITEMS:

\_\_\_\_\_\_AWARD AMOUNT \$\_\_\_\_\_\_

ACCEPTED AS TO THE FOLLOWING ITEMS:

DISTRICT OF COLUMBIA COURTS

BY:\_\_\_\_\_\_

CONTRACTING OFFICER

CONTRACT PERIOD: \_\_\_\_\_ AWARD DATE

All written communications regarding this solicitation should be addressed to the Contracting Officer and should be directed via email to Senior Contract Specialist, Grace Alao at grace.alao@dccsystem.gov

The prospective Offerors shall submit questions no later than 2:00 PM (EST) on June 9th, 2023. The Courts will not consider any questions received after this specified date and time. Written questions and inquiries should be submitted via email to Senior Contract Specialist, Grace B. Alao at <a href="mailto:grace.alao@dccsystem.gov">grace.alao@dccsystem.gov</a>

The Courts will post all amendments and responses to offerors questions on the DC Courts website at <a href="https://www.dccourts.gov/about/procurement-contracts-branch\_on\_June 16th">https://www.dccourts.gov/about/procurement-contracts-branch\_on\_June 16th</a>, 2023. Oral explanations or instructions given by Courts Officials before the award of the contract will not be binding.

This solicitation is an OPEN MARKET procurement.

# **PART I**

# SECTION B - SUPPLIES OR SERVICES AND PRICE/COST

- B.1 The District of Columbia Courts is seeking a qualified Contractor(s) to provide services for the "Continued Implementation of the Building a Great Place to Work and Living the D.C. Courts' Organizational Values and Leadership Principles".
- B.2 The Contractor shall submit price for the Base Year and all Option Years for any or all services specified below and in accordance with Section C of the Request for Proposals RFP). The quantities listed below are estimates only and do not represent a commitment by the Courts to purchase specific quantities of the requested services. The Courts anticipates a single award as a result, of the proposals received in response to this solicitation.

# **B.3 CONTRACT PRICE:**

The Courts intends to award an indefinite delivery, indefinite quantity (IDIQ) contract with firm-fixed-unit price(s), effective for the period stated in Sections B.4.1 through B.4.5--Price Schedule.

B.4 Pricing Schedule (B.4.1 to B.4.5)

# **B.4.1** Base Year

CLIN No.	CLIN Description	<b>Labor Category</b>	Hourly Rate	Estimated # Of Hours	Total Cost (\$)
0001	Strategic Action	Senior Consultant			
	Planning (As Per SOW in Section C)	Mid-Level Consultant			
		Graphics & Admin Support			
0002	Division-specific Projects (As Per SOW in Section C)	Senior Consultant			
		Mid-Level Consultant			
		Graphics & Admin Support			
0003	Executive and Judicial	Senior' Consultant			
	Leadership Teams (As Per SOW in Section C)	Mid-Level Consultant			
		Graphics & Admin Support			

0004	Executive Coaching (As Per SOW in Section C)	Executive Coach		
0005	Administrative and Reporting (As Per SOW in Section C)	Senior Consultant Mid-Level Consultant Graphics & Admin Support		
0006	Cost Reimbursable for materials and supplies(as required to fulfill requirements listed under SOW in Section C)			\$20,000.00
			<b>Total Price Bas</b>	e Year   \$

# **B.4.2** Option Year One (1)

CLIN No.	CLIN Description	<b>Labor Category</b>	Hourly Rate	Estimated # of Hours	Total Cost (\$)
0001		Senior			
	Strategic Action	Consultant			
	Planning (As Per SOW	Mid-Level			
	in Section C)	Consultant			
		Graphics &			
		Admin Support			
0002		Senior			
	Division-specific Projects	Consultant			
	(As Per SOW in	Mid-Level			
	Section C)	Consultant			
		Graphics &			
		Admin Support			
0003		Senior'			
	Executive and Judicial Leadership Teams	Consultant			
		Mid-Level			
	(As Per SOW in Section C)	Consultant			
		Graphics &			
		Admin Support			

0004					
	Executive Coaching	Executive			
	(As Per SOW in Section	Coach			
	C)				
0005		Senior			
	Administrative and	Consultant			
	Reporting	Mid-Level			
	(As Per SOW in Section	Consultant			
	C)	Graphics &			
		Admin Support			
0006	Cost Reimbursable				
	formaterials and				\$20,000.00
	supplies(as required				
	to fulfill				
	requirements listed				
	under SOW in				
	Section C)				
		Tota	l Price Option	Year One (1)	\$

# **B.4.3** Option Year Two (2)

CLIN No.	CLIN Description	Labor Category	Hourly Rate	Estimated # Of Hours	Total Cost (\$)
0001		Senior			
	Strategic Action	Consultant			
	Planning (As Per SOW	Mid-Level			
	in Section C)	Consultant			
		Graphics &			
		Admin Support			
0002		Senior			
	Division-specific Projects	Consultant			
	(As Per SOW in	Mid-Level			
	Section C)	Consultant			
		Graphics &			
		Admin Support			
0003		Senior'			
	Executive and Judicial Leadership Teams	Consultant			
		Mid-Level			
	(As Per SOW in Section C)	Consultant			
	( 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Graphics &			
		Admin Support			

0004					
	Executive Coaching	Executive			
	(As Per SOW in Section	Coach			
	C)				
0005		Senior			
	Administrative and	Consultant			
	Reporting	Mid-Level			
	(As Per SOW in Section	Consultant			
	C)	Graphics &			
		Admin Support			
0006	Cost Reimbursable				
	formaterials and				\$20,000.00
	supplies(as required				
	to fulfill				
	requirements listed				
	under SOW in				
	Section C)				
		Tota	l Price Option	Year Two (2)	\$

# **B.4.4** Option Year Three (3)

CLIN No.	CLIN Description	<b>Labor Category</b>	Hourly Rate	Estimated # Of Hours	Total Cost (\$)
0001		Senior			
	Strategic Action	Consultant			
	Planning (As Per SOW	Mid-Level			
	in Section C)	Consultant			
		Graphics &			
		Admin Support			
0002		Senior			
	Division-specific Projects	Consultant			
	(As Per SOW in	Mid-Level			
	Section C)	Consultant			
		Graphics &			
		Admin Support			
0003		Senior'			
	Executive and Judicial	Consultant			
	Leadership Teams	Mid-Level			
	(As Per SOW in Section C)	Consultant			
		Graphics &			
		Admin Support			

0004			
	Executive Coaching	Executive	
	(As Per SOW in Section	Coach	
	C)		
0005		Senior	
	Administrative and	Consultant	
	Reporting	Mid-Level	
	(As Per SOW in Section	Consultant	
	C)	Graphics &	
		Admin Support	
0006	Cost Reimbursable		
	formaterials and		\$20,000.00
	supplies(as required		
	to fulfill		
	requirements listed		
	under SOW in		
	Section C)		
		<b>Total Price Option Year Three (3)</b>	\$

# **B.4.5** Option Year Four (4)

CLIN No.	CLIN Description	<b>Labor Category</b>	Hourly Rate	Estimated # Of Hours	Total Cost (\$)
0001		Senior			
	Strategic Action	Consultant			
	Planning (As Per SOW	Mid-Level			
	in Section C)	Consultant			
		Graphics &			
		Admin Support			
0002		Senior			
	Division-specific Projects	Consultant			
	(As Per SOW in	Mid-Level			
	Section C)	Consultant			
		Graphics &			
		Admin Support			
0003		Senior'			
	Executive and Judicial	Consultant			
	Leadership Teams (As Per SOW in Section C)	Mid-Level			
		Consultant			
		Graphics &			
		Admin Support			

0004	Executive Coaching (As Per SOW in Section C)	Executive Coach	
0005	Administrative and Reporting (As Per SOW in Section C)	Senior Consultant Mid-Level Consultant Graphics & Admin Support	
0006	Cost Reimbursable formaterials and supplies (as required to fulfill requirements listed under SOW in Section C)		\$20,000.00
		<b>Total Price Option Year Four (4)</b>	\$

<b>Authorized Company</b>	Representative Name and Title
<b>Authorized Company</b>	Representative Signature and Date
Company Name	

# SECTION C - DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

# C.1 Introduction

The District of Columbia Courts (Courts) launched a new organizational core values in March 2013. The Strategic Plan then included and continues to focus on ensuring that court personnel "exemplify the Courts' Values ...through in-service training programs, coaching and modeling", which in turn feeds into *Building a Great Place to Work*, an overall initiative to take pride and ownership in one's workplace and space at the DC Courts. A Request for Proposal (RFP) was issued to select a qualified vendor to help the Courts implement the core values into employees' day to day operations and another was implemented to Build a Great Place to Work. Since September 2013, the Courts have seen a complete culture shift while working with the Selected Contractor(s) to launch the Living Our Values Initiative and in 2009 for the Building a Great Place to Work initiative; both to create a workplace culture and environment that fosters high performance and employee engagement. The initiative also led to the Courts' biennial Employee Viewpoint Survey. The current contract ends in August 2023; therefore, the D.C. Courts' Executive Office and Center for Education and Training (CET) are seeking one or more qualified contractors to provide the following services to further support the existing programs:

- C.1.1 Propose a multi-year strategy that would continue to advance the culture change aimed at continued integration of the values and leadership principles at the individual and organizational levels of D.C. Courts with an overall view toward continuing to *Build an Even Greater Place to Work*.
- C.1.2 Continue to provide technical and training support to Court leaders for the already implemented Courts' leadership principles to further reinforce a cohesive leadership culture and to continue to demonstrate the Courts' core values and the behaviors listed in the leadership principles since there are many new leaders at the Courts.
- C.1.3 Provide support to Divisions in addressing needs highlighted by the multi-year Employee Viewpoint Surveys, Pulse Checks and Values 360<sup>0</sup> Assessments.
- C.1.4 Design and implement a plan to ensure the values are adopted at the individual employee level, encouraging, and allowing individual and collaborative responsibility, shared with court leadership, for continued organizational culture change.
- C.1.5 Identify and develop recommendations for institutional policy and procedural changes to eliminate barriers that impede the institutionalization of the values and encourage incorporation of the values and leadership principles into D.C. Courts' culture. Provide continued support for the work of the Values Leadership Council.
- C.1.6 Develop feedback mechanisms and statistical measurements of progress. The Selected Contractor shall provide a metric for how the Courts can continue sustained progress on its own once Values and leadership principles are successfully absorbed toward making the Courts an even Greater Place to Work.

# C.2 Background

# **C.2.1 District of Columbia Courts**

- C.2.1.1 Congress established the District of Columbia Court of Appeals as the highest court of the District of Columbia in 1970. The court consists of a chief judge and eight associate judges. The D.C. Court of Appeals is the equivalent of a state supreme court. As the highest court for the District of Columbia, the Court of Appeals is authorized to review all final orders, judgments and specified interlocutory orders of the Superior Court of the District of Columbia. The Court also has jurisdiction to review decisions of administrative agencies, boards, and commissions of the District of Columbia government, as well as to answer questions of law certified by federal and state appellate courts. As authorized by Congress, the Court reviews proposed rules of the Superior Court and promulgates its own rules.
- C.2.1.2 Congress established the Superior Court of the District of Columbia as the trial court of general jurisdiction for the District of Columbia in 1970. The court consists of a chief judge and 61 associate judges. The court is assisted by the service of 27 magistrate judges. The Superior Court handles all local trial matters, including civil, criminal, family court, probate, tax, landlord-tenant, small claims, and traffic. The District of Columbia Courts are here to serve the community, and several initiatives and collaborative projects are underway to improve service to the public in our Nation's Capital.
- C.2.1.3 The Court System includes nine divisions that provide support to both the District of Columbia Court of Appeals and the Superior Court of the District of Columbia. The Executive Office is responsible for the administration and management of the District of Columbia Courts. Over 1,200 employees support the work of the Courts, including approximately 60 Senior Managers and Executives and approximately 100 Branch Chiefs, mid-level managers and supervisors.

# C.3 Strategic Plan and Organizational Values

- C.3.1 In 2003 the D.C. Courts first created its vision statement *Open to All, Trusted by All, Justice for All.* Since then, the D.C. Courts has developed a series of strategic plans, led by the D.C. Courts' Strategic Planning Leadership Council (SPLC). The Strategic Plan, updated every five years, helps the D.C. Courts to focus on priorities and define how the Courts will achieve its goals. The goals of the newest Strategic Plan (2023-2028) will be shortly forthcoming.
- C.3.2 Under the previous Plan, the D.C. Courts launched the "**Building a Great Place to Work and Values and Leadership**" initiative to create a workplace culture and environment that fosters high performance and employee engagement. The initiative also led to the Courts' biennial Employee Viewpoint Survey.

# **C.4** The Courts' Values are:

# C.4.1 Accountability

**The Guiding Statement -** We take responsibility for our conduct and are answerable for our performance.

# **Accountability in Action:**

- Taking ownership of our actions and our work
- Doing what we commit to do
- Assessing the impact of our actions on fellow employees, the public and the D.C. Courts
- Creating an environment where we anticipate challenges, seek solutions and alert others appropriately

# C.4.2 <u>Excellence</u>

**The Guiding Statement -** We provide the highest quality of service in everything we do. **Excellence in Action:** 

- Striving to provide outstanding customer service
- Collectively and individually setting and meeting high expectations
- Achieving exceptional outcomes through teamwork
- Going above and beyond the standard
- Initiating and embracing new ideas

# C.4.3 Fairness

**Guiding Statement -** We are impartial in our actions, decisions, and treatment of others. **Fairness in Action:** 

- Making impartial and objective decisions
- Treating others, the way we would like to be treated
- Listening without bias
- Embracing diversity

# **C.4.4 Integrity**

**Guiding Statement -** We demonstrate the highest standards of ethical behavior. **Integrity in Action:** 

- Doing the right thing
- Being honest
- Keeping our word
- Earning trust
- Integrating court values into our words and actions

# C.4.5 Respect

**Guiding Statement -** We treat everyone with dignity, courtesy and understanding. **Respect in Action:** 

- Accepting and resolving situations with civility
- Appreciating cultures, beliefs, values, points of view, and opinions
- Promoting an environment that values input and different perspectives
- Treating everyone in a professional manner

# C.4.6 Transparency

**Guiding Statement -** We are open in our processes and communicate our actions and decisions clearly.

# **Transparency in Action:**

- Sharing information routinely
- Welcoming questions and responding candidly
- Communicating clearly and directly

# C.5 Statement of Work

The Executive Office and the Center for Education and Training (CET) continue to have a need for assistance with the development of strategies, facilitation of meetings, professional development, and leadership coaching for targeted groups of employees, and provision of briefing sessions for Courts employees. They will continue to work collaboratively with Court managers and leaders to achieve the following:

# C.5.1 Task 1 – Propose a multi-year strategy to build upon current efforts supporting cultural change aimed at integrating the six values, leadership principles, succession planning and successfully working with multiple generations toward employee retention.

The Selected Contractor is expected to design and develop a strategy to continue to support and reinforce an organizational culture change. This shall include continuing to work with divisions to develop strategies which can meet division-specific needs as articulated by staff and the results of Pulse Checks, Values Leadership 360 Assessments, and the latest tools available.

# C.5.2 Task 2 – Provide technical and training support to implement Courts' leadership principles to reinforce a cohesive leadership culture.

The Selected Contractor will provide continuing support for the implementation of the Courts' leadership principles to create and reinforce a cohesive leadership culture to demonstrate the core values and the behaviors listed in the leadership principles. The goal is to create a consistent and cohesive leadership culture throughout the Courts, including Eteam, Division Directors, Deputy Directors, Branch Chiefs, mid-level managers, and frontline supervisors.

# C.5.3 Task 3 – Provide support to 23 Divisions and 3 Central Offices as they further implement the values and leadership principles at the Division level and continue other initiatives to continue building an even greater place to work.

The Selected Contractor will identify specific areas of concern within the various divisions and work with division leadership to develop and implement a plan to address areas of weakness or concern, or to build upon areas of strength. These activities may include assessments, facilitated conversations, training and team building activities. Depending on the size of the division, these activities may also occur at the branch level.

# C.5.4 Task 4 – Design a strategy to implement the values at the individual employee level and shift employee narrative, mindset, and paradigm.

The Selected Contractor will work with the Steering Committee and Values Leadership Council (VLC) to design a strategy to shift employee narrative, mindset, and paradigm to work collaboratively and respectfully with the leadership team to create a unified and cohesive organizational culture. This may include the designing, planning, facilitating, or co-facilitating of a series of sessions, e.g., brown-bag, discussion groups, and workshops, to all Courts employees.

# C.5.5 Task 5 – Identify and develop recommendations for institutional policy and procedural change to eliminate systemic barriers that impede the implementation of the values and leadership principles and encourage incorporation of the values and leadership principles into D.C. Courts' culture.

The Selected Contractor will work with Court Executives and Senior Managers to systematically review areas in court procedures and policies that might undermine the core values and the leadership principles, or that might be used to support and strengthen them. Towards this end, the Selected Contractor will also provide support for the work of the Values Leadership Council and other employee committees addressing the goals of the Living Our Values initiative.

# C.5.6 Task 6 – Provide ongoing feedback and develop a statistical data measurement metric indicating the progress of the Courts' organizational culture change efforts.

The Selected Contractor shall provide feedback regarding the progress of the Courts' organizational cultural change process, so the change strategies can be modified based on the feedback. The Selected Contractor shall also provide a measurement metric and target outcomes which indicate what the Courts should look like when the core values and leadership principles are successfully implemented.

C.5.7 The District of Columbia Courts may break the above tasks into several phases depending on available funding and may contract with more than one organization or consultant to complete the various tasks.

# C.6 Further Specifications of Expected Work Product

Offerors must submit proposals on all segments described below and outlined in this section. Pricing must include all work in all segments described below.

# **K** C.6.1

- Strategic Action Planning: On an as-needed and as-requested basis, the contractor will assist with development, roll out and implementation of the Courts' 2023-2027 Strategic Plan. This may include assistance with high-level planning or implementation retreats, introducing the plan to the Court community, developing one to three court wide initiatives that address goals specified in the plan, or assisting Divisions with developing and implementing their own strategic plans consistent with the Courts' overall plan. Estimate a very general work plan and an average annual cost for 1 project per year. Specific, detailed work plans and cost estimates will be approved by the COTR before commencing work on any project.
- C.6.2 **Division-specific Projects** Following division-level drill down analyses of EVS survey results, and overall, Court Goals, the Contractor shall work with one or a few Divisions at a time designed to address issues specific to the Division. Work might include, but is not limited to, planning with senior management, gathering additional data, focus groups, listening sessions, assessments, business process realignment, staff training, teambuilding, coaching or other activities to implement the plans. *Estimate a general work plan and an average annual cost for two* (2) *projects per year. Specific, detailed work plans and cost estimates will be approved by the COTR before commencing work on any project.*
- C.6.3**Executive and Judicial Leadership Teams** Currently, the Executive Team consists of the top 4 executives at the court (Ex. Officer, Deputy Ex. Officer, Clerk of the Court of Appeals, Clerk of Superior Court,) the Judicial Leadership Team consists of the Chief Judge of the Superior Court and the Presiding and Deputy Presiding Judge of each operating Division (Criminal, Civil, Family, Probate, Domestic Violence and chief magistrate judge,) and the Joint Leadership Team consists of the two Chief Judges (D.C. Court of Appeals and D.C. Superior Court) and the 4 top Executives mentioned above. The Collaborative Leadership Team consists of the 4 Judicial and Management leaders of each Operating Division of the Superior Court plus several additional Executives. The Contractor shall provide planning, assessments and facilitation of leadership retreats, sometimes multiple days, approximately 3 times per year and facilitation of shorter meetings and development sessions as scheduled throughout the year. These retreats and meetings will be scheduled on an as-needed basis in accordance with the Chief Judges' and E-Team's judgments. The work is ongoing and evolves as the teams evolve. Estimate planning and facilitation of two 2-day retreats and three half-day meetings annually.
- C.6.4 **Executive Coaching** The Contractor shall provide, a minimum of one introductory and six coaching sessions for all new Executive Service (CES) and Executive Management Service (CEMS) hires. In addition, coaching shall be used

for judicial officers, executives, and senior managers, as needed. Persons receiving coaching services will be given a choice of at least 2 certified and qualified coaches. The pool of professional coaches must be diverse in terms of ethnic background and professional experience. An understanding of the federal workplace and the legal system or practice of law is helpful. Although flexibility and responsiveness are called for, the Courts anticipate the need for 30 - 60 coaching sessions annually. *Estimate a series of 1 Introductory plus 6 coaching sessions for eight CES, Senior Managers or Judicial Officers annually.* 

C.6.5 Administration and Reporting – The contractor shall provide detailed billing statements with an invoice monthly. Billing statements shall include a breakdown of consultants, rates and actual hours worked for each discrete project area and details and back-up for reimbursable expenses. The Project Manager will meet on a regular basis (monthly or quarterly as needed) with the designated COTR to provide written and verbal updates on each aspect of the contract. *Identify all direct and indirect administrative and management activities and costs. All indirect costs must be allowable, allocable, and reasonable.* 

**NOTE:** The District of Columbia Courts may break the above tasks into several phases depending on available funding and may contract with more than one organization or consultant to complete the various tasks.

# **SECTION D - PACKAGING AND MARKING**

D.1.1 This section is not applicable to this solicitation.

# **SECTION E - INSPECTION AND ACCEPTANCE**

# **E.1** Inspection Of Services and Acceptance

- E.1.1 DEFINITIONS: "Services," as used in this clause, includes services performed, workmanship, and material furnished or utilized in the performance of services.
- E.1.2 The Contractor shall provide and maintain an inspection system acceptable to the District of Columbia Courts covering the services furnished under this solicitation and the awarded contract. Complete records of all inspection work performed by the Contractor shall be maintained and made available to the Courts during contract performance and for as long as the contract requires.
- E.1.3 The Courts has the right to inspect and test all services called for by the contract, to the extent practicable, at all times, and places during the term of the contract. The Courts shall perform inspections and test in a manner that shall not unduly delay the work.
- E.1.4 If any of the services do not conform with the contract requirements, the Courts may require the Contractor to perform the services again in conformity with the contract requirements, at no increase in the contract amount. When the defects in services cannot be corrected by reperformance, the Courts may (1) require the Contractor to take necessary action to ensure that future performance conforms to contract requirements and (2) reduce the contract price to reflect the reduced value of the services performed.
- E.1.5 If the Contractor fails to promptly perform the services again or take the necessary action to ensure future performance in conformity with the contract requirements, the Courts may (1) by contract or otherwise, perform the services and charge to the Contractor any cost incurred by the Courts that is directly related to the performance of such service or (2) terminate the contract for default.
- E.1.5.6 The Contractor shall experience a ten percent (10%) rate reduction for each order not delivered within timeframes specified for each service, in accordance with Section C-Statement of Work and Section F.4--Deliverables.

The Contractor's timely performance is critical to the Continuing Education Training Division. Therefore, late deliverables of outlined services in the Request for Proposals (RFP) will be viewed unfavorably, noted in the Contractor's performance evaluation, and reported to the Contracting Officer.

# E.2 ACCEPTANCE OF SERVICES

Services shall be accepted by the Contracting Officer's Technical Representative (COTR). The COTR will be identified in Section G.6.2 of this solicitation.

# **SECTION F - DELIVERIES AND PERFORMANCE**

# F.1 Term of Contract

The base term of the contract shall be for one (1) year from the date of award of the contract. The date of award shall be the date the Contracting Officer signs the contract document.

# F.2 Commencement of Work

The work starting date for the Contractor shall be mutually agreed upon by the Courts and Contractor.

# F.3 Option Period

The Courts may extend the term of this contract for an additional four (4) one (1) year periods, or a fraction, or multiple fractions thereof.

# F.3.1 Option to Extend the Term of the Contract

The Courts may extend the term of this contract for four (4) one (1) year option periods, or a fraction, or multiple fractions thereof, by written notice to the Contractor before the expiration of the contract; provided that the Courts shall give the Contractor a preliminary written notice of its intent to extend at least 30 days before the contract expires. The preliminary notice does not commit the Courts to an extension. The exercise of this option is subject to the availability of funds at the time of the exercise of this option. The Contractor may waive the 30-day preliminary notice requirement by providing a written waiver to the Contracting Officer prior to expiration of the contract.

- F.3.2 If the Courts exercise this option, the extended contract shall be considered to include this option provision. The exercise of any option under this contract is contingent upon the appropriation of funds for the respective option period. However, the availability of funds does not obligate the Courts to exercise this option year.
- F.3.3 The Offeror shall include in its price proposal, the price for the base year and all option years.

Failure to submit price for base year and all option years may cause the Courts to exclude your offer from further consideration.

F.3.4 The total duration of this contract including the exercise of any options under this clause, shall not exceed five (5) years.

#### F.4 Deliverables

All Deliverables shall be in a form and manner acceptable to the Courts. The Contractor shall complete the tasks and provide to the Contract Administrator (COTR) the deliverables specified below within the designated time frames.

- F.4.1 The Contractor will assist the D.C. Courts with continued organizational culture change in the following ways:
- **F.4.1.1 Overall Plan:** Articulate a comprehensive organizational culture change strategy to support the continued implementation of the core values and leadership principles among seasoned and newer employees specific needs articulated by staff and the results of Pulse Checks, Value Leadership 360 Assessments and consider newer ways to gather data.
- **F.4.1.2. Leadership Level:** Provide technical assistance and training to reinforce a cohesive leadership culture by implementing the core values and leadership principles among the Courts' leadership management team, including E-Team, Division Directors, Deputy Directors, Branch Chiefs, mid-level managers, and frontline supervisors.
- **F.4.1.3 Division Level:** Design and facilitate plans to address specific needs at the division level. Working with Division leadership and informed by 360 Assessments, Pulse Checks and Employee Viewpoint survey results, develop individualized plans in each division and the central offices to address both strengths and weaknesses in actualizing the Courts' values and leadership principles. Plans could include facilitated discussions, developing staff awareness, teambuilding, visualizations, follow-up assessments, training, and innovative changes to business practices.
- **F.4.1.4 Individual Employee Level:** Develop and implement a plan to address change at the individual employee level that will a shift the employee narrative, mindset, and paradigm to work collaboratively and respectfully with the leadership team. This may include the designing, planning, facilitating, or co-facilitating of a series of sessions, e.g., brown-bag, discussion groups, and workshops, to all Courts employees.
- **F.4.1.5** Institutional and Systemic Level: Work with Court Senior Executives and court committees, including the VLC, to identify and articulate prioritized recommendations for systemic organizational procedural and policy changes and the support needed to continue to enable the values and leadership principles to become institutionalized.
- **F.4.1.6** Accountability and Performance: Design and develop a measurement mechanism to provide feedback reports regarding the progress of the Courts' organizational culture change efforts. The Selected Contractor shall provide a statistical measurement metric which indicates what the Courts should look like when the core values and the leadership principles are successfully implemented.

# **SECTION G - CONTRACT ADMINISTRATION DATA**

# G.1 Payment/Invoices

- G.1.1 The Courts will make invoice payments under the terms and conditions specified in the contract. The Contractor will be compensated upon completion and acceptance of the work as specified in the contract. Payments shall be considered as being made on the day a check is dated or the date of an electronic funds transfer.
- G.1.2 The contractor shall be compensated as set forth below. Effective June 8, 2018, all invoices and payment request shall be submitted electronically through the U.S. Department of the Treasury's **Invoice Processing Platform** (IPP) System using the "Bill to Agency" of Interior Business Center-FMD. The IPP website address is <a href="https://www.ipp.gov">https://www.ipp.gov</a>. In addition, it is the vendors' (contractors') responsibility to be System for Awards Management (SAM) registered and in IPP. The vendors (contractors) must be SAM registered in order to register in both the DC Courts Supplier Information Form as well as IPP. The SAM website address is <a href="https://www.sam.gov">https://www.sam.gov</a>.
- G.1.3 In order to receive payment, the Contractor must use the IPP website to register, access, and use IPP for submitting all invoice requests for payment(s). Assistance with enrollment can be obtained by contacting the IPP Production Helpdesk via email at <a href="mailto:IPPCustomerSupport@discal.treasury.gov">IPPCustomerSupport@discal.treasury.gov</a> or by phone (866) 973-3131.
- G.1.4 Payment request means any request for contract financing payment or invoice payment by the Contractor. To constitute a proper invoice, at a minimum, the Contractors' electronic invoice shall include the following information:
  - Name and address of the Contractor:
  - The contract and purchase order numbers;
  - Invoice date and number;
  - Description, quantity, unit of measure, and extended price of the services of supplies actually rendered;
  - Date the services or supplies were rendered;
  - Shipping & payment terms;
  - Name and address of the Contractor official to whom payment is to be sent;
  - Name, title, phone number, and mailing address of person to be notified in the event of a defective invoice;
  - The Contractor's Electronic Fund Transfer (EFT) routing identification (bank name and code, account number) or the Contractor's complete remittance or check mailing address, including the name (where practicable), title, phone number, and complete mailing address of responsible official to whom payment is to be sent; and
  - Signature of a person so authorized to certify that the services or supplies were provided as stated.
- G.1.5 Once the electronic invoice has been submitted through IPP, no later than 2 business days from the electronic submission, the Contractor must email and/or mail to the COTR a copy of the electronic invoice along with all the required supporting documentation as stated in

the contract.

G.1.6 The Contracting Officer's Technical Representative (COTR) shall review each electronic invoice for certification of receipt of satisfactory services prior to authorization of payment.

# **G.2** Final Invoice

- G.2.1 The Contractor shall submit final electronic invoice (s) within thirty (30) days after the expiration of this contract. On a final invoice where the payment amount is subject to contract settlement actions, acceptance shall be deemed to have occurred on the effective date of the contract settlement.
- G.2.2 The Contractor must contact the COTR in order to obtain a D.C. Courts Release of Claims form. Upon receipt of the form, the Contractor must complete and submitted the Release of Claims form as well as provide a copy of the final electronic invoice to the COTR.

# G.3 Tax Exempt

G.3.1 The Courts is exempt from taxation pursuant to D.C. Code 47-2005(1).

# **G.4** Prompt Payment Act

- G.4.1 The Courts will pay interest (late charge) on each electronically receipted and approved invoice pursuant to the Prompt Payment Act, 31 U.S.C. 3901 et seq.
- G.5 In addition, the Contractor shall complete **Attachment J.7- District of Columbia Courts Release of Claims form and submit to the Contracting Officer.**

# G.6 Audits:

At any time or times before final payment and three (3) years thereafter, the Contracting Officer may have the Contractor's invoices or vouchers and statements of costs audited. Any payment may be reduced by amounts found by the Contracting Officer not to constitute allowable costs as adjusted for prior overpayment or underpayment. In the event that all payments have been made to the Contractor by the Court and a discrepancy of overpayment is found, the Court shall be reimbursed for said overpayment within thirty (30) days after written notification.

- G.6.1 Contracting Officer and Contracting Officer's Technical Representative (COTR).
- G.6.2 **Contracting Officer.** The District of Columbia Superior Court Contracting Officer who has the appropriate contracting authority is the only Court official authorized to contractually bind the Court through signing contract documents. All correspondence to the Contracting Officer shall be forwarded to:

Darlene Reynolds Contracting Officer Administrative Services Division District of Columbia Courts 700 Sixth Street, N.W., Suite 1250 Washington, D.C. 20001

Telephone Number: (202) 879-2872 Darlene.Reynolds@dccsystem.gov

G.6.3 Contracting Officer's Technical Representative (COTR): The COTR is responsible for general administration of the contract and advising the Contracting Officer as to the Contractor's performance or non-performance of the contract requirements. In addition, the COTR is responsible for the day-to-day monitoring and supervision of the contract. The COTR shall be:

Crystal L. Banks, Esq. (she/her/hers)
Director, Center for Education & Training
District of Columbia Courts
500 Indiana Avenue, NW
Washington, DC 20001
Telephone: 202-879-0483

Fax Number: 202-879-0489

Email: Crystal.banks@dccsystem.gov

- G.7 Authorized Representative of the Contracting Officer.
- G.7.1 The COTR will have the responsibility of ensuring that the work conforms to the requirements of the contract and such other responsibilities and authorities as may be specified in this contract. It is understood and agreed that the COTR shall <u>not</u> have authority to make changes in the scope or terms and conditions of the contract.
- G.7.2 THE RESULTANT CONTRACTOR IS HEREBY FOREWARNED THAT ABSENT THE REQUISITE AUTHORITY OF THE COTR TO MAKE ANY SUCH CHANGES, CONTRACTOR MAY BE HELD FULLY RESPONSIBLE FOR ANY CHANGES NOT AUTHORIZED IN ADVANCE, IN WRITING, BY THE CONTRACTING OFFICER, MAY BE DENIED COMPENSATION OR OTHER RELIEF FOR ANY ADDITIONAL WORK PERFORMED THAT IS NOT SO AUTHORIZED, AND MAY BE ALSO BE REQUIRED, AT NO ADDITIONAL COST TO THE COURTS, TO TAKE ALL CORRECTIVE ACTION NECESSITATED BY REASON OF THE UNAUTHORIZED CHANGES.

# **SECTION H - SPECIAL CONTRACTS REQUIREMENTS**

# **H.1 Other Contractors**

The Contractor shall not commit or permit any act which will interfere with the performance of work done by any other Courts Contractor or by any Courts employee. If another contractor is awarded a future contract for performance of the required services, the original contractor shall cooperate fully with the Courts and the new contractor in any transition activities which the Contracting Officer deems necessary during the term of the contract.

# **H.2 Disclosure of Information**

- H.2.1 Any information made available by the District of Columbia Courts shall be used only for the purposes of carrying out the provisions of this contract and shall not be divulged nor made known in any manner to any person except as may be necessary in the performance of the contract.
- H.2.2. In performance of this Contract, the Contractor agrees to assume responsibility for protection of the confidentiality of Courts records and that all work shall be performed under the supervision of the Contractor or the Contractor's responsible employees.
- H.2.3 Each officer or employee of the Contractor to whom information may be available or disclosed shall be notified in writing by the Contractor that information disclosed to such officer or employee can be used only for a purpose and to the extent authorized herein, and that further disclosure of any such information, by any means, for a purpose or to an extent unauthorized herein, may subject the offender to criminal sanctions.
- H.2.4 No information regarding the Contractor's performance of the contract shall be disclosed by the Contractor to anyone other than the District of Columbia Courts officials unless written approval is obtained in advance from the Contracting Officer.

# H.3 Rights in Data

- H.3.1 "Data" as used herein, means recorded information, regardless of form or the media on which it may be recorded. The term includes technical data and computer software. The term does not include information incidental to contract administration, such as financial, administrative, cost and pricing, or management information.
- H.3.2 The term "Technical Data" as used herein, means recorded information regardless of form or characteristic. It may, for example, document research, experimental, developmental work, or be used to define a design or process to produce, support, maintain, or update material or documentation. The data may be character, graphic or

pictorial delineation in media such as drawings or photographs, text, or related design or performance type documentation. Examples of technical data include research data, documentation drafts, lists, specifications, profiles, standards, process sheets, manuals, and technical reports.

- H.3.3 The term "Computer Software" as used herein, means all computer programs and relational computer databases, "Computer Programs" as used herein are defined as a series of instructions or statements in a form acceptable to a computer, designed to cause the computer to execute an operation or operations. Computer programs include operating systems, assemblers, compilers, interpreters, database management systems, utility programs, sort/merge programs, and automatic data processing equipment (ADPE) maintenance diagnostic programs.
- All data first produced in the performance of any contract resulting from this solicitation H.3.4 process shall be the sole property of the District of Columbia Courts. The offeror hereby acknowledges that all data, including, without limitation, produced by the offeror for the process, are works made for hire and are the sole property of the District of Columbia Courts; but, to the extent any such data may not, by operation of law, be works made for hire, the Contractor shall transfer and assign to the Courts the ownership of copyright in works, whether published or unpublished. Further, the Contractor agrees to give the Courts all assistance reasonably necessary to perfect such rights, including but not limited to the works and supporting documentation and the execution of any instrument required to register copyrights. The Contractor agrees not to assert any rights at common law or in equity in such data. The Contractor shall not publish or reproduce such data in whole or in any manner or form, authorize others to do so, without written consent of the District of Columbia Courts until such time as the Courts may release such data to the public domain. The Courts shall not unreasonably withhold consent to the offeror's request to publish or reproduce data in professional or public relations trade publications.

# **H.4** Security Requirements

The requirement for Contractor personnel to obtain a security clearance as designated by the Contracting Officer may arise per District of Columbia Courts security policies and procedures. The District of Columbia Courts will notify the Contractor of all such requirements as soon as practicable.

# H.5 Wage Rates

The Contractor is bound by the attached Wage Determination No.2015-4281, Revision No.: 25, dated 12/27/2022, issued by the U.S. Department of Labor, in accordance with the Service Contract Act of 1965, as amended (41(U.S.C. 351, incorporated herein as Attachment J.9. The Contractor shall be bound by the prevailing wage rates for the term of the contract. If the Courts exercise any option year, the Contractor shall be bound by the wage determinations in effect at that time.

#### PART II

# **SECTION I - CONTRACT CLAUSES**

# I.1 Applicability of General Provisions Applicable to the D.C. Courts Contracts

The General Provisions Applicable to D.C. Courts Contracts (Attachment J. 1) shall be applicable to the contract resulting from this solicitation.

# I.2 Restriction on Disclosure and Use of Data

Offerors who include in their proposals data that they do not want disclosed to the public or used by the Courts except for use in the procurement process shall so state in their proposal.

# I.3 Ethics in Public Contracting

The Offeror shall familiarize itself with the Court's policy entitled "Ethics In Public Contracting". The offeror shall abide by such provisions in submission of its proposal and performance of any contract awarded. See Attachment J.3.

# I.4 Disputes

Any dispute arising under or out of this contract is subject to the provisions of Chapter 8 of the Procurement Guidelines of the District of Columbia Courts.

# I.5 Laws and Regulations

All applicable laws, Courts rules, procurement guidelines and regulations shall apply to the contract throughout, and they will be considered to be included in the contract the same as though herein written out in full.

#### I.6 Non-Discrimination

The Contractor agrees that it will comply with the non-discrimination requirements set forth in D.C. Code, Section 2-1402.11 (Supp. 2006) which will be incorporated into any contract awarded. The Contractor agrees to comply with requests from the Courts to support the Contractor's adherence to this section.

### I.7 Examination of Books and Records

The Contracting Officer or any of the Contracting Officer's duly authorized representatives shall, until three years after final payment, have the right to examine any directly pertinent books, documents, papers, and record of the Contractor involving transactions related to the contract.

# I.8 Record Keeping

The Contractor shall be expected to maintain complete and accurate records justifying all actual and accrued expenditures. The Contractor's records shall be subject to periodic audit by the Court.

#### I.9 Subcontracts

None of the Contractor's work or services hereunder may be subcontracted by the Contractor to any subcontractor without the prior, written consent of the Contracting Officer. Any work or service so subcontracted shall be performed pursuant to a subcontract agreement which the Courts shall have the rights to review and approve prior to its execution. Notwithstanding any such subcontractor approved by the Court, the Contractor shall remain liable to the Courts for all contractors' work and services required hereunder.

# I.10 Protest

I.10.1 Any aggrieved person may protest this solicitation, award, or proposed contract award in accordance with Chapter 8 of the Procurement Guidelines of the District of Columbia Courts. Protest shall be filed in writing, within ten (10) working days after the basis of the protest is known (or should have been known), whichever is earlier with the Contracting Officer at:

Administrative Services Division District of Columbia Courts Contracts and Procurement 700 6<sup>th</sup> Street, NW-12<sup>th Floor</sup> Washington, D.C. 20001

I.10.2	A protest shall include the following:
I.10.2.1	Name, address, and telephone number of the protester
I.10.2.2	Solicitation or contract number
I.10.2.3	Detailed statement of the legal and factual grounds for the protest, including copies of relevant documents
I.10.2.4	Request for a ruling by the Contracting Officer; and
I.10.2.5	Statement as to the form of relief requested.
I.11	Insurance

- I.11.1 Prior to execution of the contract, the Contractor shall obtain at its own cost and expense and keep in force and effect during the term of this contract, including all extensions, the insurance specified below with an insurance company licensed or qualified to do business with the District of Columbia Courts. All insurance shall set forth the District of Columbia Courts as an additional insured. The policies of insurance shall provide for at least thirty (30) day written notice to the District of Columbia Courts prior to their termination or material alteration. The Contractor must submit to the Contracting Officer a certificate of insurance as evidence of compliance within ten (10) calendar days after request.
- I.11.2 Comprehensive General Liability: Insurance against liability for bodily injury insurance coverage in the amount of at least five hundred thousand dollars (\$500,000) per occurrence.
- I.11.3 Workers' Compensation: The Contractor shall carry Workers' compensation insurance covering all of its employees employed upon the premises and in connection with its other operations pertaining to this agreement and the Contractor agrees to comply at all times with the provisions of the Workers compensation laws of the District.
- I.11.4 Comprehensive Automobile Liability Insurance (applicable to owned, non-owned and hired vehicles): The Contractor shall carry comprehensive automobile liability insurance applicable to owned, non-owned, and hired vehicles against liability for bodily injury and property damage in an amount not less than that required by law of the District's Compulsory/No-Fault Vehicle Insurance Act of 1982, as amended.
- I.12 Cancellation Ceiling.
- In the event of cancellation of the contract because of non-appropriation for any fiscal year after fiscal year 2023, there shall be a cancellation ceiling of zero dollars representing reasonable preproduction and nonrecurring costs, which would be applicable to the items or services being furnished and normally amortized over the life of the contract.

# PART III

# LIST OF DOCUMENTS, EXHIBITS AND OTHER ATTACHMENTS SECTION J

- LIST OF ATTACHMENTS

# **General Provisions Applicable to DC Courts Contracts J.1 Anti-Collusion Statement J.2 Ethics in Public Contracting J.3 Non-Discrimination J.4 Certification of Eligibility J.5 Tax Certification Affidavit J.6 J.7 District of Columbia Courts Release of Claims J.8** Past Performance Evaluation Form (Please refer to Clause L.2.6) **J.9** Wage Determination 2015-4281, Revision 25 dated 12/27/2022 **Supplier Information Form J.10**

### **PART IV**

# REPRESENTATIONS AND INSTRUCTIONS

# SECTION K - REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF OFFERORS

- K.1 Certification Regarding a Drug-Free Workplace.
- K.1.1 Definitions. As used in this provision:
- K.1.1.1 "Controlled substance" means a controlled substance in schedules I through V of section 202 of the Controlled Substances Act (21 U.S.C.) and as further defined in regulation at 21 CFR 1308.11 1308.15.
- K.1.1.2 "Conviction" means a finding of guilt (including a plea of nolo contendere) or imposition of sentence, or both, by any judicial body charged with the responsibility to determine violations of the Federal or State criminal drug statutes.
- K.1.1.3 "Criminal drug statute" means a Federal or non-Federal criminal statute involving the manufacture, distribution, dispensing, possession, or use of any controlled substance.
- K.1.1.4 "Drug-free workplace" means the site (s) for the performance of work done by the Contractor in connection with a specific contract at which employees of the Contractor are prohibited from engaging in the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance.
- K.1.1.5 "Employee" means an employee of a Contractor directly engaged in the performance of work under a government contract. "Directly engaged" is defined to include all direct costs employees and any other Contractor employee who has other than a minimal impact or involvement in contract performance.
- K.1.1.6 "Individual" means an offeror/contractor that has no more than one employee including the offeror/contractor.
- K.1.2 By submission of its offer, the offeror, if other than an individual who is making an offer that equals or exceeds \$25,000.00, certifies and agrees, that with respect to all employees of the offeror to be employed under a contract resulting from this solicitation, it will no later than 30 calendar days after contract award (unless a longer period is agreed to in writing), for contracts of 30 calendar days or more

performance duration, or as soon as possible for contract of less than 30 calendar days performance duration, but in any case, by a date prior to when performance is expected to be completed.

- K.1.2.1 Publish a statement notifying such employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- K.1.2.2 Establish an ongoing drug-free awareness program to inform such employees about -
  - (i) The dangers of drug abuse in the workplace
  - (ii) The Contractor's policy of maintaining a drug-free workplace
  - (iii) Any available drug counseling, rehabilitation, and employee assistance program; and
  - (iv) The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace
- K.1.2.3 Provide all employees engaged in performance of the contract with a copy of the statement required by subparagraph K.1.2.1 of this provision.
- K.1.2.4 Notify such employees in writing in the statement required by subparagraph K.1.2.1 of this provision that, as a condition of continued employment on the contract resulting from this solicitation, the employee will
  - (i) Abide by the terms of the statement; and
  - (ii) Notify the employer in writing of the employee's conviction under a criminal drug statute for a violation occurring in the workplace no later than five (5) calendar days after such conviction
- K.1.2.5 Notify the Contracting Officer in writing within ten (10) calendar days after receiving notice under subdivision K.1.2.4 (ii) of this clause, from an employee or otherwise receiving actual notice of such conviction
- K.1.2.6 The notice shall include the position title of the employee; and
- K.1.2.7 Within thirty (30) calendar days after receiving notice under subdivision K.1.2.4
  (ii) of this provision of a conviction, take one of the following actions with respect to any employee who is convicted of a drug abuse violation occurring in the workplace:

- (i) Take appropriate personnel action against such employee, up to and including termination; or
- (ii) Require such employee to satisfactorily participate in drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency.
- K.1.2.8 Make a good faith effort to maintain a drug-free workplace though implementation of subparagraphs K.1.2.1 through K.1.2.6 of this provision.
- K.1.3 By submission of its offer, the offeror, if an individual who is making an offer of any dollar value, certifies and agrees that the offeror will not engage in the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance in the performance of the contract resulting from this solicitation.
- K.1.4 Failure of the offeror to provide the certification required by paragraphs K.1.2 or K.1.3 of this provision, renders the offeror unqualified and ineligible for award. (See FAR 9.104-1(g) and 19-602-1(a)(2) (i) and (ii).
- K.1.5 In addition to other remedies available to the Government, the certification in paragraphs K.1.2 or K.1.3 of this provision concerns a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious, or fraudulent certification may render the maker subject to prosecution under Title 18, United States Code, Section 1001.

K.1.6	CERTIFICATION REGARDING A DRUG-FREE WORKPLACE		
	Print Name of Authorized Representative	Title	
	Signature of Authorized Representative		

# REPRESENTATIONS, CERTIFICATIONS, AND ACKNOWLEDGMENTS

# K.2. ACKNOWLEDGMENT OF AMENDMENTS

The Offeror acknowledges receipt of Addenda to the solicitation and related documents numbered and dated as follows:

AMENDMENT NO.	DATE	AMENDMENT NO.	DATE

**NOTE**: Offeror may acknowledge addendum here or on addendum or both.

# K.3. **RESERVED**

# K.4. OFFICERS NOT TO BENEFIT CERTIFICATION

Each Offeror shall check one of the following:

(a) No person listed in Clause 21 of the District of Columbia Courts G Contract Provisions will benefit from this contract.
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\_\_\_\_(b) The following person(s) listed in Clause 21 of the District of Columbia Courts General Contract Provisions may benefit from this contract. For each person listed, attach the affidavit required by Clause 21 of the District of Columbia Courts General Contract Provisions.

# K.5. CERTIFICATION OF INDEPENDENT PRICE DETERMINATION

- (a) Each signature on the proposal is considered to be a certification by the signatory that:
  - (1) The prices in this proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any offeror or competitor relating to (i) those prices, (ii) the intention to submit a proposal, or (iii) the methods or factors used to calculate the price proposal

(2)	The prices in this proposal h	nave not been	and will not	be knowingly
	disclosed by the Offeror, dire	ectly or indirect	tly, to any otl	her offeror or
	competitor before proposal oper	ning unless othe	rwise required	by law; and

- (3) No attempt has been made or will be made by the Offeror to induce any other concern to submit or not to submit a proposal for the purpose of restricting competition.
- (b) Each signature on the proposal is considered to be a certification by the signatory that the signatory:
  - (1) Is the person in the Offeror's organization responsible for determining the prices being offered in this proposal, and that the signatory has not participated and will not participate in any action contrary to subparagraphs (a) (1) through (a) (3) above; or
  - (2) (i) Has been authorized, in writing, to act as agent for the following principals in certifying that those principals have not participated, and will not participate in any action contrary to subparagraphs (a)

    (1) through (a) (3) above:

(insert full name or person(s) in the organization responsible for determining the prices offered in this proposal and the title of his or her position in the Offeror's organization);

- (ii) As an authorized agent, does certify that the principals named in subdivision (b) (2) (1) above have not participated, and will not participate, in any action contrary to subparagraphs (a) (1) through (a) (3) above; and
- (iii) As an agent, has not participated, and will not participate, in any action contrary to subparagraphs (a) (1) through (a) (3) above.
- (c) If Offeror deletes or modifies subparagraph (a) (2) above, the Offeror must furnish with its proposal a signed statement setting forth in detail the circumstances of the disclosure.

K.6.	TYPE OF BUSINESS ORGANIZATION
	Offeror operates as ( ) an individual, ( ) a partnership, ( ) a nonprofit organization,
	( ) a corporation, incorporated under the laws of the State of
	( ) a joint venture, ( ) other.

# K.7. PAYMENT IDENTIFICATION NO.

The District of Columbia Courts utilizes an automated vendor database. All firms are required to submit their Federal Tax Identification Number. Individuals must submit their social security numbers.

Please list below applicable vendor information:
Federal Tax Identification Number:
Or Social Security Number:
Dun and Bradstreet Number:
Legal Name of Entity Assigned this Number:
Street Address and/or Mailing Address:
City, State, and Zip Code:
Type of Business:
Telephone Number:
Fax Number:
E-mail:

PAYMENTS UNDER TERMS OF ANY CONTRACT RESULTING FROM THIS SOLICITATION WILL BE HELD IN ABEYANCE PENDING RECEIPT OF A VALID FEDERAL TAX IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER.

# **PART IV**

# REPRESENTATIONS AND INSTRUCTIONS

# **SECTION L - INSTRUCTIONS, CONDITIONS AND NOTICES TO OFFERORS**

- L.1 **Proposal Submission and Identification**
- L.1.1 Proposals shall be submitted <u>VIA EMAIL</u> to Senior Contract Specialist, Grace B. Alao at <u>grace.alao@dccsystem.gov</u> no later than 2:00 PM (EST) on Tuesday, June 27th, 2023.

The offeror's "Subject" email shall indicate:

"Proposal for Solicitation Number: DCSC-23-RFP-86 Building a Great Place to Work and Living the D.C. Courts' Organizational Values and Leadership Principles"

- L.1.2 Confidentiality of Submitted Information
- L.1.2.1 Offerors who include in their proposals data that they do not want disclosed to the public or used by the District of Columbia Courts except for use in the procurement process shall mark the title page of the proposal document with the following legend:
- L.1.2.1.1 "This proposal includes data that shall not be disclosed outside the District of Columbia Courts and shall not be duplicated, used or disclosed in whole or in part for any purpose except for use in the procurement process."
- L.1.2.2 The specific information within the proposal which the offeror is making subject to this restriction announced on the title page must be noted on the individual pages which contain it. The offeror shall mark each page containing confidential information or data it wishes to restrict with the following text:
- L.1.2.2.1 "Use or disclosure of data contained on this page is subject to the restriction on the title page of this proposal".
- L.1.2.3 Note that the District of Columbia Courts shall have the right to duplicate, use, or disclose the data to the extent consistent with the Court's internal needs in the without restriction, information contained in this proposal package if it is obtained from another source.

# L.2 Proposal Information and Format

L.2.1 At a minimum, each proposal submitted in response to this RFP shall

include sections, as set forth below, which address the approach for the work described in Section "C" - Description/Specifications/Work Statement. The proposal shall include the requisite legal representations, resources which will directly be employed in the project, client references, and a description of similar services provided by the offeror and its key personnel. Failure to address adequately any of these areas may result in the proposal being eliminated from consideration for award.

L.2.2 Proposals shall be prepared simply and economically, providing a straightforward, concise delineation of offeror's capabilities to satisfy the requirements of this RFP. Fancy bindings and colored displays or promotional material are not desired or preferred, but pages must be numbered. The proposal shall be prepared in two volumes. Volume I – Technical Proposal, and Volume II - Price Proposal. See also, clause L.3.1 – Price Proposal.

# NOTE: DO NOT INCLUDE ANY COST/PRICE INFORMATION IN THE TECHNICAL PROPOSAL.

# L.2.2.1 Volume I - Technical Proposal shall comprise the following tabs and information:

Tab A	Work Plan: For each component separately,		
	<b>A.</b> Briefly describe the offeror's understanding of the requirements.		
	B. Briefly describe the firm's technical and management approach to accomplishing the requirements within the required time frame.		
	C. Identify the number of hours required to accomplish the requirements and milestones and work breakdown structures.		
	D. Describe which portions of the effort will be subcontracted, if any.		
	E. Identify all the deliverables.		
Tab B	Engagement Team – Staffing & Supervision:		
	A. Qualifications, diversity, and experience of engagement team.		
	B. Supervision to be exercised over the engagement team by firm's management.		
Tab C	Past Performance		

L.2.2.2	Volume II – Price Proposal shall comprise the following tabs:		
	Tab A Price Information -detailed price breakdown of all prices		
	Tab B Contractual Information		
	Each offeror shall submit one completed original response to the proposal.		
L.2.3	Each proposal shall be properly indexed and include all information requested in the RFP.		
L.2.4	General Information		
L.2.4.1	Each Offeror must provide the following information is this section:		
L.2.4.1.1	Whether the offeror is a corporation, joint venture, partnership (including type of partnership) or individual;		
L.2.4.1.2	Ownership structure;		
L.2.4.1.3	Ownership by foreign corporation with an interest exceeding five (5) percent;		
L.2.4.1.4	Articles of incorporation, partnership, or joint venture agreement;		
L.2.4.1.5	Copy of any current license, permit, registration, or certification to transact business in the District of Columbia, if required by law to obtain such license, permit, registration or certification;		
L.2.4.1.6	If the offeror is a partnership or joint venture, names of general partners or joint ventures, and copies of any joint venture or teaming agreements; and		
L.2.4.1.7	Name, address, and current phone number of offeror's contact person.		
L.2.5	Technical Approach		
L.2.5.1	The offeror shall provide a comprehensive plan to accomplish the work described in Section "C" - Description/Specifications/Statement of Work. This shall include:		
L.2.5.1.1	Overall understanding of the RFP requirements.		
L.2.5.1.2	Documentation indicating the capabilities and experience with same or similar type of service.		
L.2.5.1.3	A logical approach to fulfilling the requirements of the RFP.		

- L.2.5.1.4 A comprehensive list of project tasks with clear and achievable deadlines for the completion of tasks to meet project objectives.
- L.2.5.1.5 Clearly defined project responsibilities and accountability.
- L.2.5.1.6 Appropriate management and staffing for the project team.

## L.2.6 Past Performance (See Section L.2.2.1)

- L.2.6.1 The information requested in this section shall facilitate the evaluation of the Offeror's past performance in delivering the Court's requirements as described herein. Offeror without a record of relevant past performance or for whom information on past performance is not available may be evaluated unfavorably on past performance.
- L.2.6.2 The Offeror shall provide any information to substantiate the Offeror's past performance in completing the requirements of Section C. The Offeror shall provide the following information:
- L.2.6.2.1 Past performance of work provided in contracts of similar and/or like services for a Court, federal government agency, or to private sector businesses, inclusive of dates, contract amount, address, and telephone number of contract administrator. The Offeror shall submit a list of all references for which services of this nature have been provided in the past three (3) years. The list shall include the name, address, telephone number, and e-mail address of the contact person.
- L.2.6.2.2 In addition, the offeror shall have at least three (3) past performance references. Complete a Past Performance Evaluation Form (Attachment J.8). This information will be used to query previous customers regarding Offerors past performance on contracts. Offerors shall assure that customers listed in the proposal complete and sign the Performance Evaluation Form and return them with the technical proposal submission. For each reference contacted, the contact person will be requested to confirm the Period of Performance, Dollar/Contract Amount, Timeliness of Performance, Cost Control Business Relations, and Customer Satisfaction.
- L.2.6.2.3 Past performance information will be used for both responsibility determinations and as an evaluation factor against which Offeror's relative ranking will be compared in accordance with the evaluation criteria set forth in Section M. The Court will focus on information that demonstrates quality of performance relative to the similarity of scope, magnitude, and complexity to that detailed in the RFP. In determining the rating for the past performance, the Courts may give consideration to the contracts, which are relevant to the RFP.

L.2.6.2.4 The Courts reserves the right to contact the owners of projects known to have been completed within the last three (3) years but not supplied as references, and the information received may be used in the evaluation of past performance.

## L.2.7 Disclosure (See Section L.1.2)

- L.2.7.1 This section of the proposal shall include the disclosure information described below:
- L.2.7.1.1 Disclosure details of any legal action or litigation past or pending against the offeror;
- L.2.7.1.2 A statement that the offeror knows of no conflict between its interests and those of the District of Columbia Courts; and further that the offeror knows of no facts or circumstances that might create the appearance of a conflict between its interests and those of the District of Columbia Courts;
- L.2.7.1.3 Documentary evidence (e.g. certificates) that the offeror is authorized to conduct business in the District, and the offeror is current in its tax obligation to the District of Columbia; and
- L.2.7.1.4 The offeror is current in its tax obligation to the District of Columbia.

## L.2.8 Price Proposal

L.2.8.1 A separately bound price proposal must be submitted using the format provided in Section "B" of this RFP. The price furnished by the offeror shall be detailed/itemized for the services set forth in Section C. The offeror's price proposal shall become a part of the awarded contract. The offeror's price proposal shall include all costs for the required services. This pricing information will also be used for evaluation purposes.

# L.3 Proposal Submission Date and Time, Late Submission, Modifications and Withdrawals

- L.3.1 Proposals shall be submitted by email no later than the date and time specified in the solicitation section L.1.1. Proposals, modifications to proposals, or requests for withdrawal that are received by email in the designated Courts office after the exact local time specified above on section L.1.1, are "late" and shall be considered only if they are received before the award is made and one (1) or more of the following circumstances apply:
- L.3.1.1 The proposal is the only proposal received.

- L.3.2 A late proposal, late request for modification or late request for withdrawal shall not be considered, except as provided in this section.
- L.3.3 A late modification of a successful proposal which makes its terms more favorable to the Courts shall be considered at any time it is received and may be accepted.
- L.3.4 A late proposal, late modification or late withdrawal of offer that is not considered shall be held unopened, unless opened for identification, until after award and then retained with unsuccessful offers resulting from this solicitation.

### L.4 Questions

- L.4.1 Questions concerning this Request for Proposals must be directed by <u>via</u>
  <u>email</u> to Senior Contract Specialist, Grace B. Alao at
  <u>grace.alao@dccsystem.gov</u> no later than 2:00PM (EST) on Friday, June
  9th, 2023.
- L.4.2 For further information on submission of questions, please refer to section L.5 of this RFP.

## L.5 Explanation to Prospective Offerors

L.5.1 Any prospective offeror desiring an explanation or interpretation of this solicitation must request it via email no later than 2:00 PM (EST) on Friday, June 9<sup>th</sup>, 2023. Requests should be directed to the procurement contact person at the email address listed in Section L.4.1. Any substantive information given to a prospective offeror concerning a solicitation will be furnished promptly to all other prospective offerors as an amendment to the solicitation, if that information is necessary in submitting offers or if the lack of it would be prejudicial to any other prospective offerors. Oral explanations or instructions given before the award of the contract will not be binding.

# L.6 Changes to the RFP

L.6.1 The terms and conditions of this RFP may only be modified by written addenda issued by the Contracting Officer, any oral representations to the contrary are notwithstanding.

## L.7 Contract Award

L.7.1 The Courts intend to make an award to the responsible offeror whose proposal represents the best value to the Courts taking into consideration the evaluation

factors set forth in Section M.

L.7.2 The Courts may award a contract on the basis of initial offers received, without discussion. Therefore, each initial offer should contain the offeror's best terms from a standpoint of cost/price, technical, and other factors.

### **L.7.3** Final Proposal Revisions (FPRs)

The Courts may award a contract upon the basis of initial offers received, without discussions. Therefore, each initial offer shall contain the offeror's best terms from a cost/price and technical standpoint. However, if discussions are held with offerors, all offerors within the competitive range will be notified regarding the holding of discussions and will be provided an opportunity to submit written Final Proposal Revisions at the designated date and time. If any modification is submitted, it must be received by the date and time specified and is subject to the "Late Submissions, Modifications and Withdrawals of Proposals" provisions of this solicitation. After receipt of Final Proposal Revisions, no discussions will be reopened unless the Contracting Officer determines that it is clearly in the Courts best interest to do so. If discussions are reopened, the Contracting Officer shall issue an additional request for Final Proposal Revisions to all offerors still within the competitive range.

#### **L.8** Cancellation of Award

L.8.1 The District of Columbia Courts reserve the right, without liability to the Court, to cancel the award of any contract at any time prior to the approval of a formal written contract signed by the Executive Officer and Administrative Officer of the District of Columbia Courts.

#### **L.9** Official Offer

- L.9.1 Offers signed by an agent shall be accompanied by evidence of that agent's authority unless that evidence has been previously furnished to the Contracting Officer.
- **L.10** Certifications, Affidavits and Other Submissions (See Section L.2.2.2 Tab B)
- L.10.1 Offerors shall complete and return with their proposal (Volume II Cost/Price Proposal Tab B): Section A Solicitation/Offer/Award Form (Page 1 of solicitation), the Representations and Certifications on Section K (K.1 K.7), Attachment J.2 Anti-Collusion Statement, Attachment J.3 Ethics in Public Contracting, Attachment J.4 Non-Discrimination, J.5 Certification of Eligibility, J.6 Tax Certification Affidavit, and J.10 Supplier Information Form.

# **L.11** Retention of Proposals

L.11.1 All proposal documents shall be the property of the District of Columbia Courts and retained by the Courts, and therefore will not be returned to the offerors. One (1) copy of each proposal shall be retained for official files and will become a public record after the award and open to public inspection. It is understood that the proposal will become a part of the official file on this matter without obligation on the part of the Courts except as to the disclosure restrictions contained in Section L.1.3.

#### L.12 Public Disclosure under FOIA

L.12.1 Trade secrets or proprietary information submitted by an offeror in connection with procurement shall not be subject to public disclosure under the District of Columbia Freedom of Information Act (FOIA). **This Act is not applicable to the Courts**. However, the offeror must invoke the protection of this section prior to or upon submission of the data or other materials; must identify the specific area or scope of data or other materials to be protected; and state the reasons why protection is necessary. A blanket proscription that the offeror's entire proposal is proprietary will have no effect whatsoever.

#### L.13 Examination of Solicitation

L.13.1 Offerors are expected to examine the Statement of Work and all instructions and attachments in this solicitation. Failure to do so will be at the offeror's risk.

## L.14 Acknowledgment of Amendments

L.14.1 Offerors shall acknowledge receipt of any amendment to this solicitation by (a) signing and returning the amendment; (b) identifying the amendment number and date in the proposal; or (c) letter. The District of Columbia Courts must receive the acknowledgment by the date and time specified for receipt of offers. Offeror's failure to acknowledge an amendment may result in rejection of the offer.

## L.15 Right to Reject Proposals

L.15.1 The Courts reserve the right to reject, in whole or in part, any and all proposals received as the result of this RFP.

## L.16 Proposal Preparation Costs

L.16.1 Each offeror shall bear all costs it incurs in providing responses to this RFP

and for providing any additional information required by the Courts to facilitate the evaluation process. The successful offeror shall also bear all costs incurred in conjunction with contract development and negotiation.

# L.17 Prime Contractor's Responsibilities

- L.17.1 Each offeror may propose services that are provided by others, but any service(s) proposed must meet all of the requirements of this RFP.
- L.17.2 If the offeror's proposal includes services provided by others, the offeror will be required to act as the prime Contractor for all such items and must assume full responsibility for the procurement, delivery, and quality of such services. The Contractor will be considered the sole point of contact with regard to all stipulations, including payment of all charges and the meeting of all requirements of this RFP.

# L.18 Contract Type

L.18.1 This is a Labor/Hour contract with firm-fixed unit price(s).

# L.19 Failure to Respond to Solicitation

L.19.1 In the event that a prospective offeror does not submit an offer in response to the solicitation, the prospective offeror should advise the Contracting Officer by letter or postcard whether the prospective offeror wants any future solicitations for similar requirements. If the prospective offeror does not submit an offer for three successive offer openings and does not notify the Contracting Officer, that future solicitations are desired, the prospective offeror's name may be removed from applicable mailing list.

## L.20 Signing Offers and Certifications

L.20.1 Each offer must provide a full business address and telephone number of the offeror and BE SIGNED BY THE PERSON OR PERSONS LEGALLY AUTHORIZED TO SIGN CONTRACTS. All correspondence concerning the offer or resulting contract will be mailed/emailed to the address shown above on the offer in the absence of written instructions from the offeror or contractor to the contrary. Any offer submitted by a partnership must be signed with the partnership name by a general partner with authority to bind the partnership. Any offer submitted by a corporation must include the signature and title of the person having authority to sign for the corporation. Upon request, an offeror shall provide to the Courts satisfactory evidence of authority of the person signing on behalf of the corporation. If an agent signs an offer, the offeror shall submit to the Contracting Officer, the agent's authority to bind the offeror. Offeror shall complete and sign all Representations and Acknowledgments, as appropriate.

Failure to do so may result in the offer being rejected.

#### L.21 Errors in Offers

L.21.1 Offerors shall fully inform themselves as to all information and requirements contained in the solicitation. Failure to do so will be at the offeror's risk. In the event of a discrepancy between the unit price and the extended price, the unit price shall govern.

# L.22 Authorized Negotiators

L.22.1 The offeror shall include in its proposal a statement indicating those persons authorized to negotiate on the offeror's behalf with the District of Columbia Courts in connection with this Request for Proposals: (list names, titles, and telephone numbers of the authorized negotiators). Offerors are expected to examine the Statement of Work and all instructions and attachments in this solicitation. Failure to do so will be at the offeror's risk.

## L.23 Acceptance Period

The Offeror agrees, if its offer is accepted within one hundred twenty (120) days from the date specified in this solicitation for the submission of proposals, or if it's Final Proposal Revision (FPR) is accepted within one hundred twenty (120) days from the date specified for submission thereof to furnish services at the price stated in the Price proposal, delivered or performed at the designated place within the time specified in this solicitation.

# L.24 Exceptions

L.24.1 Any exceptions taken to the requirements, clauses, provisions or terms and conditions of the solicitation shall be submitted in writing to the contracting officer's email in accordance with Section L.4 of this solicitation prior to the submission of proposals. The offeror shall identify each requirement, clause, provision or term and condition for which exceptions and/or deviations are requested. Each exception and/or deviation identified shall be fully explained including sufficient justification as to technical problems, cost savings, and/or benefits to the government so that the government can thoroughly evaluate the offeror's input and determine if it is in the best interest of the government to amend the solicitation. If the offeror's explanation is not acceptable to the government, the exception and/or deviation will not be allowed, and the solicitation shall not be amended.

L.24.2 NO EXCEPTIONS AND/OR DEVIATIONS SHALL BE ACCEPTED AFTER THE CLOSING DATE OF THE SOLICITATION. ANY PROPOSAL CONTAINING EXCEPTIONS AND/OR DEVIATIONS MAY BE DETERMINED UNACCEPTABLE AND REMOVED FROM FURTHER CONSIDERATION.

## PART V

# **SECTION M - EVALUATION FACTORS**

#### M.1 Evaluation for Award

The Courts intend to make an award to the responsible firm whose proposal represents the best value to the Courts. The evaluations factors are listed below in descending order of importance: Technical Approach, Qualifications of Contractor, Qualifications and Experience of Key Personnel, Past Performance and Processing of Sample Test. The non-price factors when combined are significantly more important than Price. The Courts may award a contract upon the basis of initial offers received, without discussions. Therefore, each initial offer shall contain the offeror's best terms from a cost/price and technical standpoint. No award shall be made unless the Contracting Officer makes confirmation or affirmative determination of responsibility for the potential contractor. THE POTENTIAL CONTRACTOR MUST BE REGISTERED IN SYSTEM FOR AWARD MANAGEMENT (SAM) PRIOR TO AWARD OF CONTRACT. REGISTER AT www.sam.gov.

#### M.2 Evaluation Criteria

The evaluation factors set forth below shall be used to evaluate each technical proposal. The maximum points for technical are 100 total points. The criteria for evaluating the technical proposals and their respective points are as follows:

Item No.	EVALUATION CRITERIA	MAXIMUM POINTS
M.2.1	Technical Approach: Technical Approach will be evaluated on the extent to which the proposed technical solutions will result in high quality services and deliverables that will meet the Courts goals set forth in this solicitation. See Section L.2.2.1 Tab A.	30
	<ul> <li>a. Describe the offeror's understanding of the requirements.</li> <li>b. Describe the firm's technical and management approach to accomplishing the requirements within the required timeframe.</li> <li>c. Identify the number of hours required to accomplish the requirements and milestones and work breakdown structures showing the estimated start and finish dates of all services produced in the timeframes specified.</li> <li>d. Describe which portions of the effort will be subcontracted, if any.</li> <li>e. Identify all the deliverables.</li> </ul>	

	f. The sequence, timing and key personnel proposed to perform work.	
a. is b.	ications of Contractor: Intractor must demonstrate relevant experience with recent sof similar nature pertaining to transcription of verbatim dings. See Section L.2.2.1 Tab B.  Demonstrate the corporate team has the experience, staff, resources, and organizational stability to support the high quality of verbatim transcripts to be produced during the contract.  The Contractor shall demonstrate relevant experience in service delivery areas.	20
The Coperson include perform solicita	fications and Experience of Key Personnel: ourts will evaluate the experience of the designated key anel including an on-site supervisor. This evaluation will be the relevance of the experience to the work to be med under the prospective requirements of this ation. See Section L.2.2.1 Tab C.  a. Demonstrate the qualifications and experience of key personnel. b. Supervision to be exercised over the key personnel. c. Demonstrated experience and knowledge of Project Management. d. Demonstrated experience in administering real time customer support and maintenance services.	20
The DO perform service size proble impler See sec	Performance: C Courts will evaluate the Contractor's past mance on the basis of its reputation. The product and es have been provided in contracts of equal or larger roviding similar and/or like services, with successful em resolution and delivery or each phase of the mentation and integration on time and within budget. ection L.2.2.1 Tab D. Please refer to Clause L.2.7.	20
	f all references and Attachment J.8. Please refer to e L.2.7.	10
Total	<b>Evaluation Points</b>	100

## M.3 Cost/Price Proposal Evaluation

- M.3.1 The Courts will not rate or score cost/price but will evaluate each offeror's cost/price proposal for realism, reasonableness, and completeness. This evaluation will reflect the offeror's understanding of the solicitation requirements and the validity of the offeror's approach to performing the work. Alternative cost/price proposals, if considered by the Courts will be evaluated on contract type risk, potential savings, other advantages, or disadvantages to the Courts, and at the discretion of the government.
- M.3.2 <u>Realism</u>. The Courts will evaluate the realism of the proposed cost/price by assessing the compatibility of proposed cost/price with proposal scope and effect. In the evaluation, the Courts will consider the following:
  - a. Do the proposed costs/prices reflect a clear understanding of the requirements?
  - b. Do the proposed cost/prices for performing various functional service requirements reflect the likely costs to the offeror in performing the effort with reasonable economy and efficiency?
  - c. Are proposed cost/prices unrealistically high or low?
  - d. Are the proposed costs/prices consistent with the technical and management/staffing approach (e.g., if the offeror proposes a staff of *x* people, the price proposal must account for *x* people)?
- M.3.3 Reasonableness. In evaluating reasonableness, the Courts will determine offeror's proposed costs/prices, in nature and amount, do not exceed those which would be incurred by a prudent contractor in the conduct of competitive business. The assessment of reasonableness will take into account the context of the source selection, including current market conditions and other factors that may impact cost/price. In the evaluation, the Courts will consider the following:
  - a. Is the proposed price(s) (for Section B Supplies or Services and Cost/Price) comparable to the Courts Independent Cost Estimate?
  - b. Is the proposed labor/skill mix comparable to the projected Courts skill mix and/or sufficient to meet the Section C requirements based upon the offeror's technical and management approach?
  - c. Are the proposed price(s) for hardware and software comparable to competitor's costs/prices under this solicitation?
  - d. Are the proposed price(s) for installing hardware and software comparable to competitor's cost/prices under this solicitation?
  - e. Are the proposed price(s) for warranty and customer support comparable to competitor's costs/prices under this solicitation?

- M.3.4 <u>Completeness</u>. In evaluating completeness, the Courts will determine if the offeror's provided cost/pricing data of sufficient detail to fully support the offer and permit the Courts to evaluate the proposal thoroughly. In the evaluation, the Courts will consider the following:
  - a. Do the proposed costs/prices include all price elements the offeror is likely to incur in performing the effort?
  - b. Are proposed costs/prices traceable to requirements?
  - c. Do proposed costs/prices account for all requirements?
  - d. Are all proposed costs/prices supported with adequate data to permit a thorough evaluation?

## M.4 Prospective Contractor's Responsibility

- M.4.1 In order to receive an award under this RFP, the Court's Contracting Officer must determine that the prospective contractor has the capability in all respects to perform fully the contract requirements. To be deemed responsible, a prospective contractor must establish that it has:
  - M.4.1.1 Financial resources adequate to perform the contract, or the ability to obtain them;
  - M.4.1.2 Ability to comply with the required or proposed delivery or performance schedule, taking into consideration all existing commercial and governmental business commitments;
  - M.4.1.3 A satisfactory record of performance;
  - M.4.1.4 The necessary organization, experience, accounting and operational control, and technical skills, or the ability to obtain them;
  - M.4.1.5 Compliance with the applicable District licensing, tax laws, and regulations;
  - M.4.1.6 The necessary production, construction, and technical equipment and facilities, or the ability to obtain them; and
  - M.4.1.7 Other qualifications and eligibility criteria necessary to receive an award under applicable laws and regulations.
  - M.4.1.8 The Courts reserves the right to request from a prospective contractor information necessary to determine the prospective contractor's responsibility. Information is to be submitted upon the request of the Courts within the time specified in the request. Failure of an offeror to comply

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with a request for information may subject the offeror's proposal to rejection on responsibility grounds. If a prospective contractor fails to supply the requested information, the Court's Contracting Officer shall make the determination of responsibility or non-responsibility based on available information. If the available information is insufficient to make a determination of non-responsibility, the Court's Contracting Officer shall determine the offeror to be non-responsible.